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Intangible Asset Valuation	1.5	Cost Accounting Fund.	14
Employee Onboarding	2	Invester Relations Guidebook	14
How to Run a Meeting	2	Payroll Management	14
Accounts Receivable: Best Practices	2.5	Bookkeeping Guidebook	15
Accounting for Investments	3	Payroll Management	15
Business Valuation	3	Acctg. & Fin.Reporting	16
Tools & Tips for CPAs Using Excel	3	Auditing Developments	16
Fraud Overview for Accountants	4	Non-Profit Accounting	16
Financial Forecasting and Modeling	5	Cost Management Guidebook	17
Negotiation	5	Accounting for Managers	17.5
Major Changes to Auditing Standards	8	New Controller Guidebook	18
Enterprise Risk Management	10	Financial Analysis	19
Accounting Procedures Guidebook	11	Human Resources Guidebook	19
Interpretation of Financial Statements	11	Mergers and Acquisitions	19
Making Money:Special Engagements	12	Compliation & Review Engmts	20
Consol. of Var. Interest Entity Rules	12	Human Resources Guidebook	20
Health Care Accounting	12	MBA Guidebook	21.5
Accounting Controls Guidebook	12	CFO Guidebook	22
Closing the Books	13	IFRS Guidebook 2019	23
Create a Lean Acctg Department	13	FASB, SSARS, SAS Update	24
Public Company Acctg & Finance	13	GAAP Guidebook 2019	28
Closing the Books	13	Accountants' Guidebook	30

**Short Financial Planning Courses CFP® CPA**

Health Savings Accounts	1	1.5
Business Valuation	2	3
Personal Life Insurance Planning	2.5	4
Annuities	4.5	6
Individual Retirement Accounts	3.5	4.5
Long-Term Care Planning	4.5	6
Interpretation of Financial Statements	7.5	11

**Long Financial Planning Courses CFP® CPA**

Advisor's Guide to Planning for Baby Boomer	7	-
Facilitating Financial Health	11	-
Advisor's Guide to Estate Planning	21	29
Advisor's Guide to Investment Planning	28	36

**Long Tax Courses (Updated Annually) CFP® CPA IRS**

Asset Protection Tax Strategies	12	17.5	17
Comprehensive Tax Course: Ret.Plan.	22	31.5	31
Concepts & Mechanics of Exchanges	-	13.5	13
Corporate Tax Planning	-	21	21
Divorce Tax Planning	9	16	16
Estate Planning: Tax Strategies	14.5	21.5	21
Financial Planning:Tax Strategies	10	14.5	14
Guide to Federal Indiv & Corp. Tax.	25.5	35	35
Partnership Taxation	7.5	13.5	13
Passive Losses	-	10.5	10
Real Estate Tax Planning	7.5	11	11
Retirement Planning: Tax Strategies	12	17	17
Small Business Tax Planning	18.5	24	24
1040 Workshop	20	28	28

**Short Tax Courses (Updated Annually) CFP® CPA IRS**

Affordable Care Act (Tax Guide)	1	1.5	1
2019 Federal Income Tax Changes	4	5.5	5
Auto Rules	-	2	2
Bankruptcy (Tax Guide)	-	2.5	2
Business Entities (Tax Guide)	2.5	3.5	3
Business Travel & Entertainment	-	2	2
Business Expenses (Tax Guide)	-	2.5	2
Compensation & Benefits (Tax Guide)	2	3	3
Corporations (Tax Guide)	-	2	2
Divorce Transfers & Settlements	1.5	2	2
Earned Income Credit	-	4	4
Earned Income Tax Credit: Due Dilig	-	2.5	2
Education Planning (Tax Guide)	1.5	2.5	2
Education Tax Benefits	3.5	5	5
Estate Planning (Tax Guide)	1	2	2
Estate Tax Planning	3	4	4
Family Tax Issues	2	2.5	2
ACA Tax Provisions	-	5	5
Home Office Deduction	2	3.5	3
Individual Retirement Plans (Tax)	-	2.5	2
Installment Sales	-	2	2
Keeping Taxpayer Data Secure	2	2.5	2
Life Insurance Proceeds (Fed.Tax Law)	-	3	3
Medical, Charitable, Casualty	-	2.5	2
Passive Loss & At-Risk Rules-	-	2.5	2
Passthrough Business Deduction	1	2	2
Property Dispositions	-	2	2
Retirement Plans, Pensions,Annuities	2	3	3
Selected Legal Issues withTax Anal	-	2	2
S-Corporations (Tax Guide)	1.5	2.5	2
Retirement Planning (Tax Guide)	2	3	3

**BEACON HILL Course-in-a-Book Titles**

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	CFP® CE
Women and Divorce: Financial Aspects Vol. I	3.5
Succession Planning Strategies	4
Having the "Money Talk" with Clients (Comm)	4.5
What Advisors Should Know About I.D. Theft	5
Women and Divorce: Financial Aspects Vol. II	5.5
What Advisors Should Know/Psych. of Invest.	7
Advising Couples (NAPFA: Communication)	9
Advising Clients Divorcing After 50	9
Child Custody and Suypport Course	9
What Advisors Should Know About Divorce	11.5
What Advisors Should Know/Fundamental Analysis	10
Executor's Guide	11
Elder Planning	12
Social Security, Medicare, & Government Pensions	13.5
Asset Allocation - Gibson	14
Natalie Choate-Planning for Retirement Benefits	16
Private Wealth Management - Hallman/Rosenbloom	28

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**QAS** QUALITY ASSURANCE SERVICE

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**CE** IRS-APPROVED CONTINUING EDUCATION PROVIDER

We report CFP® and IRS credits. **QI**